

# FOUNDERS ROADMAP

Navigating Company Formation  
and Success

*by*

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**Published By**

[www.1XL.com](http://www.1XL.com)

One XL Info LLP, Pune, India

1XL LLC FZ, Dubai, UAE

First Edition: 01/03/2024  
Copyright © Hitesh Bagmar 2024  
ISBN (Paperback): 978-81-971670-7-2  
ISBN (Hardcover): 978-81-971670-1-0  
ISBN (E-book): 978-81-971670-3-4

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## **Acknowledgements**

I would like to acknowledge the following sources for providing valuable information and insights used in this book:

**The Department of Economy and Tourism (DET)**

<https://www.dubaidet.gov.ae>

**Ministry of Human Resources & Emiratization (MOHRE)**

<https://mohre.gov.ae>

**Dubai Land Department (DLD)**

<https://dubailand.gov.ae>

## *Dedication*

*This book is lovingly dedicated to those who have provided me with inspiration, wisdom, and courage to embark on this journey. To my mentor, brother, and partner, Mr. Dhiraj K. Jain, and my sister, Mrs. Mamata D. Jain, your unwavering belief in me, guidance, and invaluable insights have reshaped my understanding of what is possible. You have instilled in me the confidence to pursue my dreams, and for that, I am eternally grateful.*

*To my parents, Mr. Ashok Bagmar and Mrs. Madhubala Bagmar, who have been my guiding stars throughout my life. My father, with his tireless work ethic, integrity, and determination, has shown me that success is a journey, not a destination and that resilience and perseverance are the true measures of character. My mother, with her endless love, unwavering faith, and immeasurable support, has been my constant source of strength. She has shown me the beauty of compassion and the power of humility. The love, guidance, and support of both of you have been the bedrock upon which my dreams are built.*

*You have touched my life profoundly and contributed immensely to who I am today. This book is a testament to your impact on my life and makes you as proud of me as I am grateful for you.*

*Thanks for making me whoever I am today!*

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# Foreword

Prepare yourself for an exhilarating entrepreneurial journey as you launch your business in the heart of the thriving Middle East, Dubai. Our guide for this adventure is the acclaimed business strategist, innovative thinker, and seasoned entrepreneur Hitesh Bagmar. As the Founder and Managing Director of Vista Corporate Group in Dubai, Hitesh's expertise is a shining light in this city's bustling and vibrant business landscape.

It is undeniable that Hitesh possesses exceptional business acumen and creative leadership skills. He has consistently demonstrated that his strategic abilities and unwavering commitment to excellence drive his successful ventures. Hitesh's leadership style is meticulous planning, persistent effort, and an unwavering determination to achieve nothing less than success.

Armed with an MBA in Finance and Accounting, Hitesh pairs practical experience with academic precision, creating a strategic harmony that simplifies the most complex business conundrums. His expertise, however, extends beyond the numbers. His ability to innovate, push boundaries, and redefine business norms continuously.

This book serves as a testament to Hitesh's forward-thinking ethos. It showcases his unwavering commitment to exploring uncharted territories in pursuit of better ways of doing things, a trait that turns good leaders into great ones. With Hitesh, it's not just about reaching

the destination; it's about the journey, the constant learning, growing, and pushing beyond comfort.

Immerse yourself in a treasure trove of insights, lessons, and hands-on advice, gleaned from over 15 years of Hitesh's immersion in the business world. This guide demystifies setting up a business in Dubai, equipping you with the wisdom and confidence to navigate and conquer the business landscape. So, brace yourself for an enlightening expedition into Dubai's dynamic and challenging business ecosystem. Embrace the journey of building a business guided by a trailblazer who personifies innovation, resilience, and strategic ingenuity, indispensable in the ever-evolving realm of Dubai's business world.

## **VISTA CORPORATE GROUP**

Vista Corporate Group is a thriving enterprise in The Exchange Tower at Business Bay in Dubai. It comprises a diverse portfolio of businesses, including Vista Corporate Business Centre, Vista Corporate Global Business Setup, Vista Global Real Estate, and Vista Auditing and Taxation.

Vista Corporate Business Centre is a premium coworking space that offers businesses of all sizes a range of flexible office solutions. The centre boasts fully furnished private offices, virtual offices, meeting rooms, and conference rooms. It also provides clients access to administrative support services and state-of-the-art technology to make the work experience seamless.

Vista Corporate Global Business Setup is a full-service business setup company that helps entrepreneurs establish their businesses in Dubai. The company offers various services, including company formation, legal documentation, and visas. With a team of experts with extensive knowledge and experience in the UAE market, Vista Corporate Global Business Setup makes the business setup process easier for entrepreneurs, helping them establish their businesses in Dubai efficiently.

Vista Global Real Estate is a leading company in Dubai that provides various services, including property sales, leasing, and management. The company has a vast portfolio of residential and commercial properties in some of the most sought-after locations in Dubai, including Business Bay, Downtown Dubai, and Dubai Marina. Vista Global Real Estate is committed to providing clients with personalized service and expertise, ensuring they find the perfect property that suits their needs and budget.

Vista Auditing and Taxation is a professional auditing and taxation firm that services businesses in Dubai. Vista Auditing and Taxation offers financial auditing, accounting, tax planning, and compliance services, making it easier for businesses to stay compliant with local laws and regulations. The company has a team of certified public accountants who are experts in their field and are committed to delivering personalized solutions to clients.

At Vista Corporate Group, the focus is on providing clients with exceptional service and support. The team is committed to delivering customized solutions for each client's unique needs. We have a reputation for our attention to detail, responsiveness, and dedication to customer satisfaction. Our versatile business model allows us to offer various services that cater to numerous industries, making it easier for clients to access everything they need under one roof.

One of the key advantages of working with Vista Corporate Group is its prime location in Business Bay. The Exchange Tower is one of the most prestigious towers in the Business Bay area, and it offers a range of amenities and facilities that make it an ideal location for businesses.

It is easily accessible from all parts of the city. Various restaurants and cafes surround it, and it is 13 minutes away from The Dubai International Airport, making it a convenient location for clients and employees. In addition to its prime location, Vista Corporate Group has a team of professionals dedicated to providing clients with the highest level of service. The team comprises experts in their respective fields, including

real estate, business setup, auditing, taxation, and administrative support. The team is committed to providing clients with personalized solutions that meet their specific needs, making it easier for them to focus on growing their businesses. Vista Corporate Group is committed to giving back to the community and actively participates in charitable initiatives. The group believes in using its resources and expertise to impact society positively and is committed to supporting initiatives that promote education, health, and environmental sustainability.

As Vista Corporate Group continues to grow and expand, it remains committed to its core values of integrity, professionalism, and customer satisfaction. The group's diverse portfolio of companies and services allows it to cater to a wide range of industries and clients, making it a valuable partner for businesses of all sizes.

In conclusion, Vista Corporate Group is a versatile business offering services to entrepreneurs, startups, and established companies in Dubai. With its prime location, professional team, and commitment to customer satisfaction, a one-stop shop for businesses looking for customized solutions and support to help them succeed. Whether finding the perfect office space, establishing a business in Dubai, managing real estate assets, or staying compliant with local laws and regulations, Vista Corporate Group has the expertise and resources to help clients achieve their goals.



# Introduction



The UAE's largest city in terms of population, Dubai, is a bustling international business hub renowned for its stunning skyline, opulent way of life, and growing economy. It is strategically situated to connect the East and West, making it a major global trade and commerce hub. It is situated on the southeast coast of the Arabian Peninsula. The reasons Dubai is a desirable location for entrepreneurs worldwide are explained in the following subsections.

Dubai is one of the United Arab Emirates (UAE) seven emirates and has become an appealing destination for businesses worldwide. In the bustling metropolis of Dubai, a city that is a testament to the vision of His Highness Vice-President, Prime Minister, and Ruler of Dubai, Sheikh Mohammed bin Rashid Al Maktoum lies an abundance of business opportunities. Sheikh Mohammed's exceptional leadership has transformed Dubai from a small desert town into a dynamic, innovative, and multicultural city.

His mission to create an environment where businesses can thrive has resulted in a globally recognized hub for commerce and entrepreneurship.

There are many reasons why entrepreneurs and corporations choose Dubai as their business base.

Here are the key reasons why:

### **a. Cosmopolitan City:**

Dubai is a cosmopolitan city with over 200 nationalities living and working together. This vibrant multicultural mix not only brings a wealth of languages and cultural knowledge but also provides diverse perspectives that can contribute to the innovation and growth of your business.

### **b. Luxurious Lifestyle:**

Dubai offers a high-end and luxurious lifestyle that's hard to match. The city is known for its luxury goods market, five-star hotels, and upscale leisure activities. From luxury shopping at the Mall of the Emirates and Dubai Mall to gourmet dining experiences, yacht clubs, and world-class golf courses, there's always something to do when business meetings are over.

**c. World-class Infrastructure:**

Dubai offers world-class infrastructure, which includes state-of-the-art airports, seaports, roads, and logistics facilities. It also hosts advanced technology and communications infrastructure, making business operations seamless and efficient.

**d. State-of-the-Art Facilities and Amenities:**

In Dubai, businesses have access to state-of-the-art facilities and amenities. From premium office spaces in iconic buildings like Burj Khalifa and Emirates Towers to state-of-the-art conference and exhibition facilities at the Dubai World Trade Centre, businesses in Dubai can operate at the highest international standards.

**e. Safe and Secure Environment:**

Dubai is known for its low crime rate and political stability, making it one of the safest cities in the world to live and do business.

**f. Vibrant and Thriving Economy:**

Dubai's vibrant and diverse economy strongly focuses on sectors like trade, logistics, financial services, and tourism. The government's pro-business policies and the city's strategic location make it a thriving hub for global trade. In conclusion, setting up a business in Dubai provides an opportunity to operate in a dynamic and diverse economic environment, which can contribute significantly to the growth and profitability of your business. With its cosmopolitan lifestyle, world-class amenities, and advanced infrastructure, Dubai provides a conducive environment for businesses to grow and prosper.

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